

## Message Text

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21

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM:BIC:OIM:DKATZ  
APPROVED BY EB/OCA/CM/JSIMMONS  
COM:BIC:OIM:RGARNITZ  
COM:BIC:OIM:RFOGLESONG  
EB:OCA:CM:JSIMMONS  
ARA:ECP:DLACEY  
EB:OCA:NLAKEAS  
ARA:MEX:JDREYFUSS

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R 312152Z JUL 75

FM SECSTATE WASHDC  
TO AMEMBASSY MEXICO

UNCLAS STATE 181163

E.O. 11652

TAGS: MX BEXP, N/A

SUBJECT: ARA COMMERCIAL OFFICERS CONFERENCE, SEPTEMBER 22-  
25

REF: MEXICO 6558

1. STATE/COMMERCE GREATLY APPRECIAT EMBASSY'S OFFER TO PROVIDE FULL LOGISTICAL SUPPORT FOR SUBJECT CONFERENCE. WHILE ALSO APPRECIATIVE OF SUGGESTION THAT MEETINGS BE HELD IN EMBASSY OFFICE BUILDING, BELIEVE THAT TRADE CENTER WOULD BE MORE APPROPRIATE SITE FOR CONFERENCE ACTIVITIES. SPLITTING CONFERENCE BETWEEN EMBASSY AND TRADE CENTER APPEARS UNWIELDY.
  2. SIMILAR CONFERENCES HAVE BEEN HELD IN TRADE CENTER ON PREVIOUS OCCASIONS WITH EXCELLENT RESULTS. TRADE CENTER CONFERENCE FACILITIES BELIEVED TO BE OUTSTANDING, WITH NEAR-BY REASONABLE HOTELS WHICH HAVE ACCOMODATED SIMILAR TYPE CONFEREES. FURTHERMORE, ONE OF PRINCIPAL REASONS MEXICO CITY CHOSEN
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AS CONFERENCE SITE DUE YOUR LARGE CONTINGENT E/C FSOS WHO

WOULD BE UNABLE ATTEND IF HELD OUTSIDE MEXICO CITY. HAS BEEN OUR EXPERIENCE THAT WHEN SUCH CONFERENCES HELD ON EMBASSY PREMISES, FSOS EXPERIENCE SUBSTANTIAL INTERFERENCE AND ARE FREQUENTLY CALLED AWAY TO TEND REREGULAR ACTIVITIES. SUCH INTERRUPTIONS WOULD OBVIOUSLY GREATLY DETRACT FROM EFFECTIVENESS OF CONFERENCE. TRADE CENTER STAFF CAN ACCOMODATE CONFEREES NEEDS SUCH AS CHECK CASHING AND SECRETARIAL ASSISTANCE. ALSO BELIEVE IT VALUABLE TO HAVE CONFERENCE DEALING WITH MANAGEMENT OF EXPORT PROMOTION ACTIVITIES TO BE HELD AT ONLY TRADE CENTER IN LATIN AMERICA. IF HELD AT TRADE CENTER, USDOC WOULD ALSO BE ABLE SPONSOR RECEPTION WHICH COULD NOT BE PROVIDED OFF-PREMISES. NO CLASSIFIED CONVERSATIONS ANTICIPATED AT THIS CONFERENCE. FOR ABOVE REASONS, STATE/COMMERCE STILL PROPOSE POST SELECT TRADE CENTER AS SITE FOR CONFERENCE ACTIVITIES UNDER EMBASSY AUSPICES.

3. REFTTEL PARA 4 AND 5: SUGGESTION RE WORKSHOP ON DEVELOPMENT OF MEASURES TO QUANTIFY CCP ACTIVITIES VERY WELCOME. INDEED, ON PRESENT TENTATIVE AGENDA, WE HAVE INCLUDED 75 MINUTES FOR PANEL ON MANAGEMENT OF OVERSEAS EXPORT EXPANSION PROGRAMS, WASHINGTON PERSPECTIVE; FOLLOWED BY 75 MINUTES OF POST PERSPECTIVE. THESE PRESENTATIONS INTENDED BE GEARED PRINCIPALLY TO CCP ACTIVITIES. FOR POST PERSPECTIVE AT MEXICO CITY CONFERENCE, PRESENTLY PLAN TO SUGGEST WILLIAM HAYNE (MEXICO CITY), MARTIN HEFLIN (SAO PAULO), AND STEPHEN GIBSON (BOGOTA) AS FSO PANEL. WE WILLING CONSIDER SUBSTITUTING PLANTY FOR HAYNE IF POST SO DESIRES. HOWEVER, WE SOMEWHAT CONCERNED RE PLANTY'S POSSIBLE LACK OF DETAILED AND EXTENSIVE KNOWLEDGE OF STATE AND COMMERCE ACTIVITIES GIVEN HIS SHORT TENURE WITH FEDERAL GOVERNMENT.

4. REQUEST POST DESIGNATE CONFERENCE CONTROL OFFICER ASAP. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Errors:** N/A  
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**Review Authority:** hartledg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 APR 2003  
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**Secure:** OPEN  
**Status:** NATIVE  
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**TAGS:** BEXP, OCON, MX  
**To:** MEXICO  
**Type:** TE  
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